



Take Action!

Solution Overview

The rental management application provides a full featured solution for distribution companies who rent equipment as part of their product offering. The application provides a platform to manage rental items, contracts, equipment maintenance records, and billing.

Differentiators

Built native to the NetSuite platform, the application seamlessly integrates with the customer's ERP solution. The application leverages standard features for item set up, returns, and reporting. Rental agreement contracts can be tailored through the standard form tools. Simple to deploy either during initial or post implementation of the customer's suite.

Key Features

- Setup allows customer to define contracts, outline rental terms, and establish email notifications.
- Leverages standard NetSuite tools for item setup, forms development, and returns (RMA).
- Accept deposits, automated billing, utilize multiple payment methods including credit cards.
- Maintain notes on rental items including maintenance related information.
- Full series of reports and dashboards related to rental activities.

Qualifying Questions

- Do you have a business requirement to manage rental items as part of your distribution business offering?
- Do you want a manageable solution that leverages the power of your NetSuite platform?
- Are you looking for a solution that can be deployed quickly and easily?
- Do you want real time information on your rental revenue, costs, rental activities, and maintenance related to your rental items?

Who Uses It?

Designed for distributors who have a rental business as part of their customer offering. Excellent support for distributors who have fairly simplistic rental requirements and want to manage them with a cost effective, simple to use application.

Customer Pain Points

Distributors with a need to manage rentals in an easy to deploy, cost effective manner as part of their NetSuite platform. Desire a solution that can be tailored to the customers needs utilizing standard NetSuite tool sets.

How Much Does It Cost?

Rental Management Annual Subscription: \$3,000 **

Rental Management Annual User License:

1 – 5 Users: \$240 per user

6 – 10 Users: \$180 per user

11+: \$150 per user

Professional Services: quoted by opportunity

** Includes support

What's in It for You

Delivering a full featured rental management solution to your clients built on the NetSuite platform.

Buzz Words

Rental management, quick deployment, cost effective

Customer ROI

Provide an effective and affordable solution to manage your rental business requirements. Be able to leverage the power of your NetSuite platform to track your availability of rental assets, profitability of your rental business, and utilize automated tools for billing.

How Many Joint NetSuite Customers?

1

How Many Reference Customers?

1

Is the Partner Rev Share?

Yes